Linda Hawkins  
   
Area 4 Director  
   
Goals:   
 Act as a mentor and sounding board to Area 4 Presidents.    
 Visit each club in the area twice in the biennium  
 Hold 2 area meetings during the biennium.  Increase attendance at these meetings, having at least 3 members from each club in attendance  
 Correspond with Presidents monthly through email and phone calls   
 Have quarterly conference calls with presidents.  
 Meet with Presidents for a dinner with said presidents annually  
 Promote the objectives of District 12 Zonta and ZI and work in cooperation with chairman to promote their areas

Accomplishments to date and plans for next 6 months.  
 (1)  Attended Royal Gorge Art Show and took Janet and Stacy to lunch  
 (2)  Attended all of Prowers Cop. meetings and many committee meeting  
 (3)  Communicate with Amanda and Vickie thru e-mail (Stacy does not do email)  
 (4)  Talked to Stacy and Janet about Area meeting in March  
   
Plans:  
 (a)  Attend Pikes Peak meeting or event  
 (b)  Set up Skype and hold conference .  
 (c)  Meet with Presidents in June for dinner, in Pueblo  
 (d) Hold Area meeting

Any topics on which you would like to receive any additional information from the ZI board.  
 None, everything covered by our d12 board

 Please give details of specific skills , knowledge and tools that you or your District team need to help you achieve your biennial goals  
   
The importance of membership.  Somehow we need to get our clubs to understand the need for new members and new ideas.  An organization that is not growing is dying.  The importance of recruiting as well as maintaining membership never be stressed enough.  I am not sure how to do this, but at our area meeting I want to have a few new members give testimony of what they have received from their membership.  
   
More training on how to do annual reports and reports on service projects.  
   
1. What percentage of clubs in your area have local service projects that do not focus on women's and girl's issues.  
   
80% of local service projects are aligned. There are a few long standing projects that serve more as a PR tool than service.  ie: serving BBQ at fair